

THURSDAY, NOVEMBER 3

7:00 - 8:00am | Optional Breakfast

8:00 - 8:10am | Daily Opening



8:10am | Mary Pat Knight

You Are Genius: Finding Strength, Passion and Joy in your Work

Humans are programmed to seek out the opportunity areas and relentlessly work to improve them. What if you flipped the switch and found your inner genius, amplifying that for greater impact in the world?

8:55 - 9:15am | Networking Break



9:15am | Cara Ehinger

Level Up Your Visionary -

Getting Them Into the Visionary Seat

Teaching them to let go, empower me as an integrator and trust the process. There's a lot of emotion involved, from them, the LT, and lots of process.



9:15am | Jackie Kibler

Making the Most of Your L10 Meetings

In this session, you will learn how to maximize your weekly Level 10 Meetings through using best practices of reporting, the 3 Fs of IDS and ensuring fluidity from the D10s.



9:15am | Kate Neri

The Power of Trust in Building a Business

You tell the world who you are every day. Your customers, your prospects and your team. Being clear to all of them isn't easy and it isn't a "nice to have", it's critical. To compete in a "Digital First" world, you must have a potent brand to leverage technology and stand out in a crowded space. To recruit, to earn and grow customers, to win. That's why your brand matters. If you don't know who you want to talk to and what you want to say, nothing in sales and marketing can be it's best. Your brand is the beginning of all communication that follows.

10:00 - 10:20am | Networking Break



10:20am | Dani Nichols

Change Management Starts with You: A 5-Step Plan to Achieve Meaningful Personal Transformation

Leading a team during tumultuous times takes intense focus and tenacity. As Integrators, we can get so busy with the day-to-day of running a business and tracking the latest ideas of the Visionary, that we can lose track of ourselves. In this session, we will clear a path to creating the work life we truly want, transforming both ourselves and ultimately our teams.



10:20am | Rainee Busby

Accountability Chart: A Playbook for Winning in Every Season

Effective play-to-win strategies begin with the Accountability Chart. This living tool defines the players needed to win, success factors for each position, and how to flex in times of growth or challenge. You will learn how to take your Accountability Chart to the next level!



10:20am | Emily Morgan

Let it Go Girls! How to Integrate a Culture of Delegation That Starts With You

Imagine arriving at work, and everyone on your team is spending the majority of their time doing work that energizes and excites them. Your employee retention is up, your client retention is up. Your organization is creating value you never even thought possible, because your team's energy is tripled. In this talk, we will explore how to create a culture of delegation designed to elevate everyone in the organization, that starts with you!

11:05am - 12:30pm | Lunch



12:30pm | Lesa Skipper

LMA, Clarity Breaks, and 555s

Did you know that LMA is a formula? Leadership + Great Management = Accountability. Using this tool helps a leadership team improve their leadership and management skills and get better at creating Accountability throughout the organization. You will also learn about Clarity Breaks and the 555.